# Samsung SDS 3Q 2021 Earnings Release

Oct 27, 2021

# Disclaimer

The financial information in this document are consolidated earnings results based on K-IFRS.

This document is provided for the convenience of investors only, before the external review on our 3Q21 financial results are completed. The review outcomes may cause some parts of this document to change.

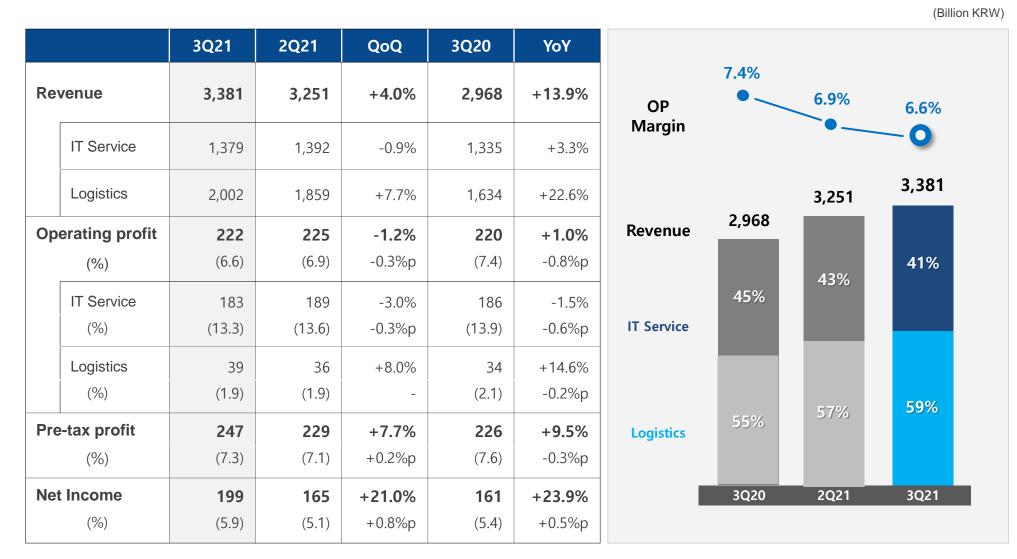
This document may contain forward-looking statements – that is, statements related to future, not past, events. In this context, forward-looking statements often address our expected future business and financial performance, and often contain words such as "expects", "anticipates", "intends", "plans", "believes", "seeks" or "will".

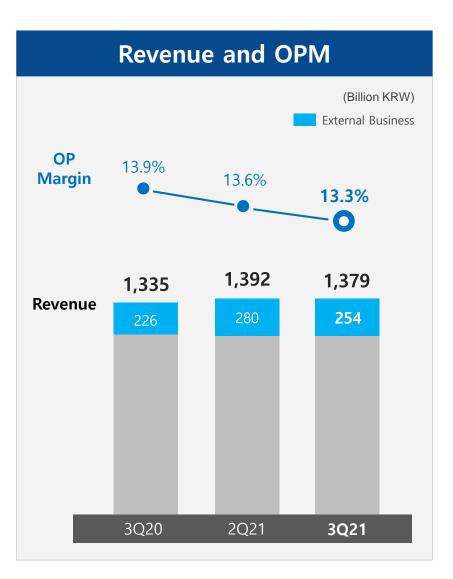
Forward-looking statements by their nature address matters that are, to different degrees, uncertain. For us, particular uncertainties which could adversely or positively affect our future results include:

- The behavior of financial markets including fluctuations in exchange rates, interest rates
- Strategic actions including dispositions and acquisitions
- Unanticipated dramatic developments in our major businesses
- Numerous other matters at the national and international levels which could affect our future results

These uncertainties may cause our actual results to be materially different from those expressed in this document.

#### Income Statement





## Cloud

- New cloud services for data analytics & R&D
- Consulting for enterprise cloud migration

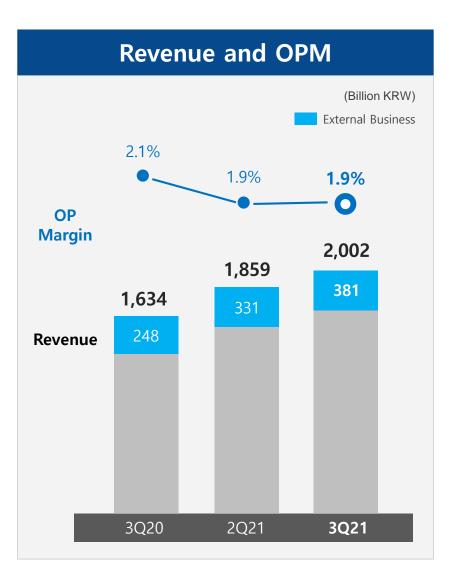
### Corporate Management System

- Next-generation ERP expansion for external customers
- · Collaboration with global SaaS players in SCM, CRM

## Smart Factory

- MES upgrades in electronics manufacturing industry
- EHS System for environment & safety in manufacturing sites

\* MES (Manufacturing Execution System), EHS (Environment, Health, Safety)



#### ▶ Increased trading volume

- Seasonal trading volume increased in advance of peak season
- High demand for mobile, TV and home appliance

# **D** High freight charge

- Air/Ocean/Inland transportation shortage
- · Ocean transportation difficulty due to port congestion, container shortage

### **External business**

• Expansion of service & areas for major customers

	2020						2021			
(Billion KRW)		1Q	2Q	3Q	4Q	Í	1Q	2Q	3Q	
Revenue		2,436	2,567	2,968	3,047	11,017	3,061	3,251	3,381	
COGS		2,053	2,159	2,556	2,560	9,327	2,632	2,810	2,950	
Gro	ss Profit	383	407	412	487	1,690	429	441	431	
	Margin (%)	15.7%	15.9%	13.9%	16.0%	15.3%	14.0%	13.6%	12.8%	
SG	&A	212	211	192	203	818	212	216	209	
Оре	erating Profit	171	197	220	284	872	217	225	222	
	Margin (%)	7.0%	7.7%	7.4%	9.3%	7.9%	7.1%	6.9%	6.6%	
Non-	operating gain & loss	32	14	6	-36	14	10	5	25	
Prof	it before income tax	203	211	226	248	886	227	229	247	
Inc	ome tax expense	233	65	65	71	433	68	65	48	
Net Income		-30	146	161	177	453	159	165	199	
	Margin (%)	-	5.7%	5.4%	5.8%	4.1%	5.2%	5.1%	5.9%	
-	it attributable to ers of the parent	-30	144	157	172	444	156	159	193	

# [Appendix 2] Revenue & Operating Profit by Business Segment

		202	20				2021	
(Billion KRW)	1Q	2Q	3Q	4Q		1Q	2Q	3Q
Revenue	2,436	2,567	2,968	3,047	11,017	3,061	3,251	3,381
IT Services	1,286	1,320	1,335	1,374	5,314	1,368	1,392	1,379
Business Solution	320	340	356	357	1,372	400	398	379
Cloud & ITO	966	980	979	1,017	3,942	968	994	1,000
Logistics	1,150	1,247	1633	1,673	5,703	1,693	1,859	2,002
Operating Profit	171	197	220	284	872	217	225	222
IT Services	156	184	186	252	779	185	189	183
Logistics	15	13	34	32	93	32	36	39
Operating Profit Margin	7.0%	7.7%	7.4%	9.3%	7.9%	7.1%	6.9%	6.6%
IT Services	12.2%	14.0%	13.9%	18.4%	14.7%	13.5%	13.6%	13.3%
Logistics	1.3%	1.0%	2.1%	1.9%	1.6%	1.9%	1.9%	1.9%

# [Appendix 3] Statement of Financial Position

(Billion KRW)	2017	2018	2019	2020	1Q21	2Q21	3Q21
Asset	7,278	8,014	9,021	9,155	9,548	9,918	10,173
Current assets	5,118	5,882	6,384	6,581	6,956	7,161	7,390
Non-current assets	2,160	2,132	2,637	2,574	2,592	2,757	2,783
Liabilities	1,558	1,865	2,296	2,296	2,669	2,834	2,805
Current liabilities	1,325	1,575	1,698	1,721	2,059	2,167	2,167
Non-current liabilities	233	290	598	575	610	667	638
Equity	5,720	6,149	6,725	6,859	6,879	7,084	7,368
Capital stock	39	39	39	39	39	39	39
Cash & Cash equivalents	2,925	3,672	3,831	4,194	4,413	4,430	4,621
Debts & Borrowings	1	1	1	1	1	1	1
CAPEX	186	276	379	275	47	85	114
D & A	333	308	441	451	109	109	112
EPS(KRW)	6,854	8,134	9,517	5,732	2,016	2,057	2,493
ROE(%)	9.6%	10.6%	11.4%	6.5%	-	-	-
DPS(KRW)	2,000	2,000	2,400	2,400	-	-	-
Payout ratio	29.2%	24.6%	25.2%	41.9%	-	-	-